

**CFOs are drivers of value creation**

# KPS CFO AGENDA 2025



**KPS**

Value creation

BOOST ENTERPRISE VALUE



2

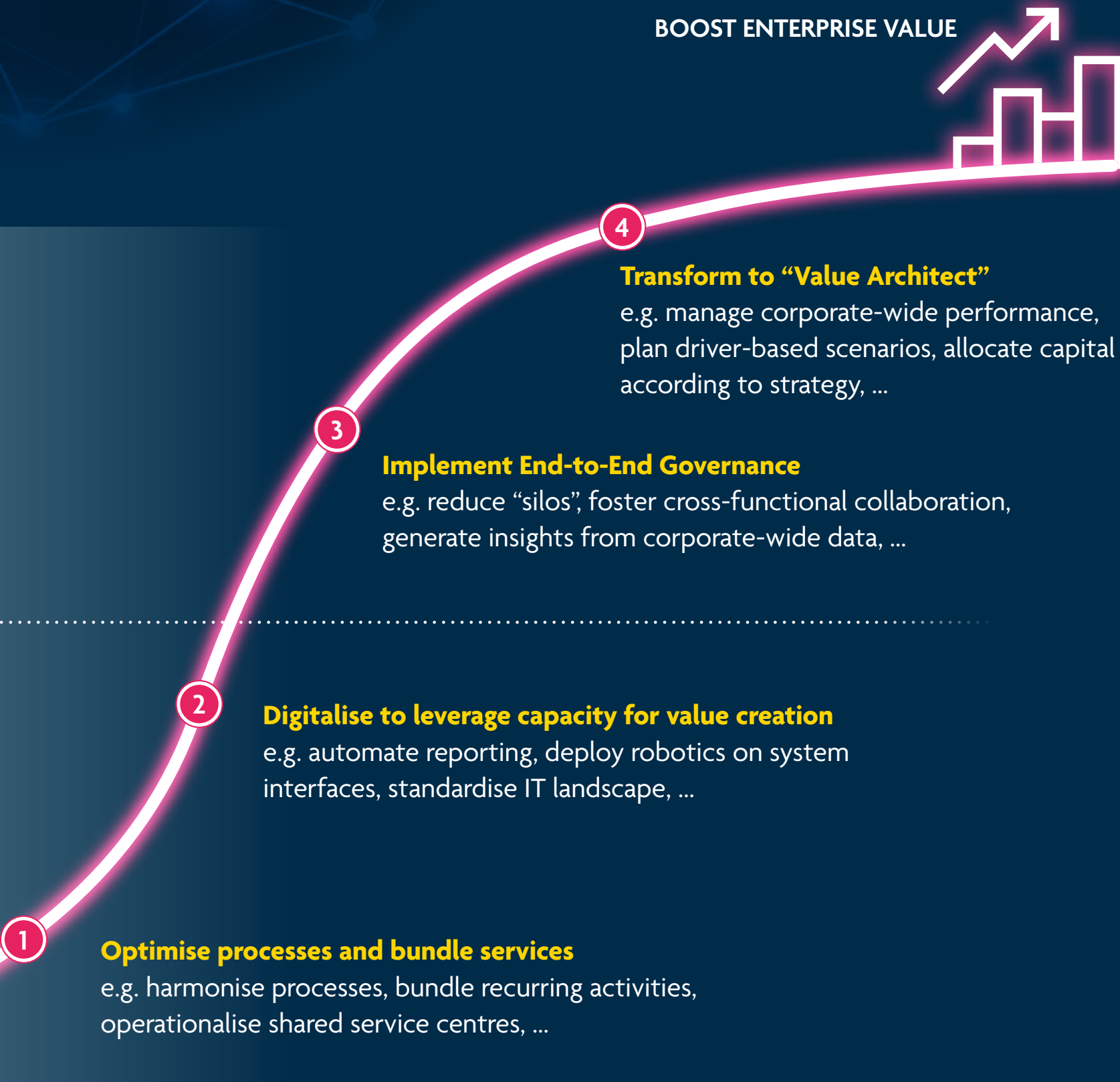
### CFO Value Creation

Create value not only by operational excellence, but also by future growth stories

1

### Finance Transformation

Digitalise processes and implement governance to enable value creation



1

#### Optimise processes and bundle services

e.g. harmonise processes, bundle recurring activities, operationalise shared service centres, ...

2

#### Digitalise to leverage capacity for value creation

e.g. automate reporting, deploy robotics on system interfaces, standardise IT landscape, ...

3

#### Implement End-to-End Governance

e.g. reduce "silos", foster cross-functional collaboration, generate insights from corporate-wide data, ...

4

#### Transform to "Value Architect"

e.g. manage corporate-wide performance, plan driver-based scenarios, allocate capital according to strategy, ...

Time

# The Future of Finance

## CFOs – the drivers of value creation

CFOs and finance teams are becoming more and more critical for modern businesses. In a highly volatile economic environment with increasing global competition, the need for high-quality planning, budgeting, forecasting and negotiation is constantly growing. Not only that, but the greater involvement of Finance teams in the development and design of strategies, and especially in the S/4HANA transformation, is now essential. This positions CFOs and their teams as the architects of value creation for their companies. However, the modern finance function is facing three key challenges: **better cost control, focus on new growth and sustainability.**

With KPS Finance Assets, we support CFOs and their teams in the financial transformation process, and develop a finance solution that works for them.

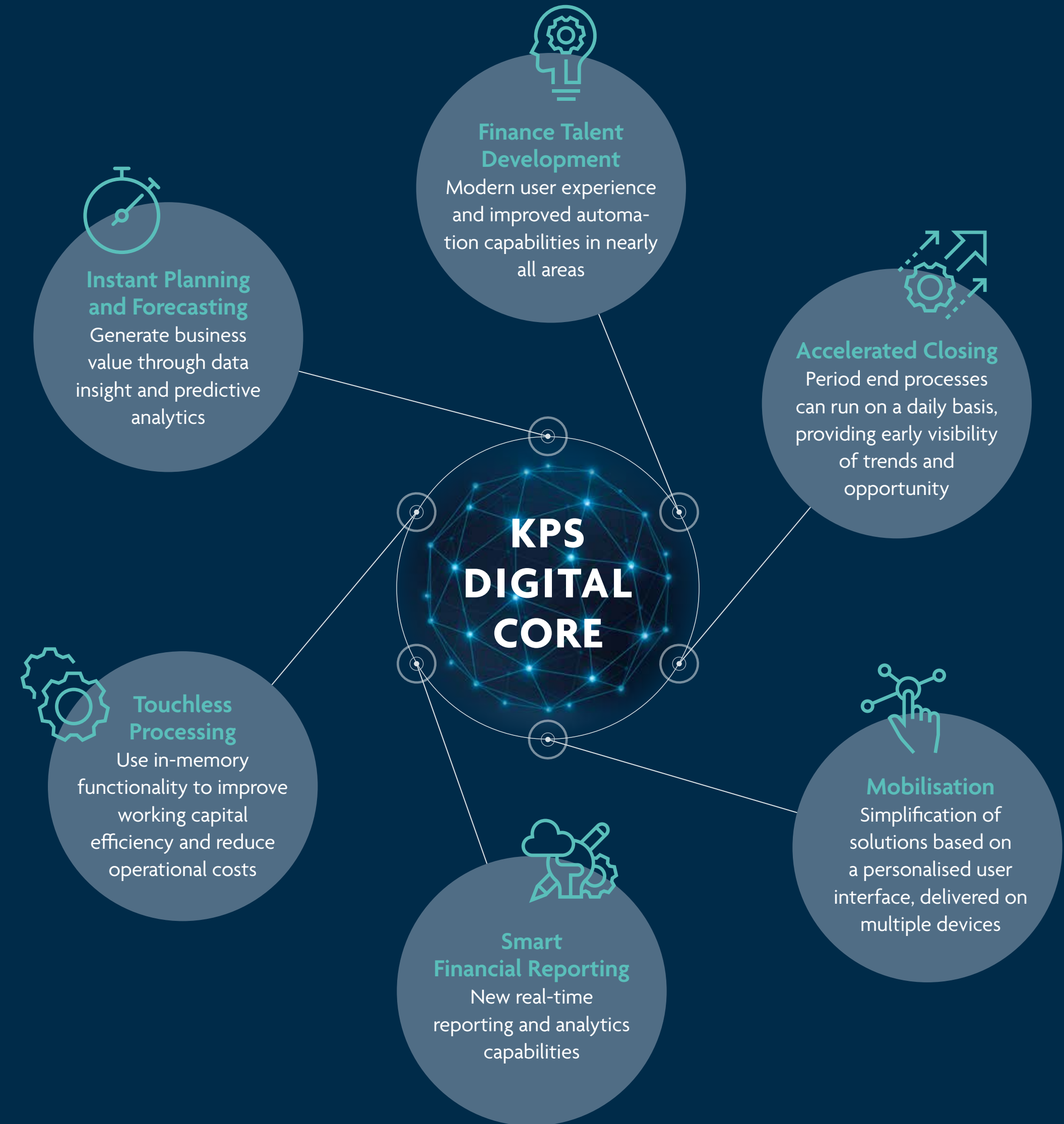


Be part of the 20%!

# Finance digitalisation and the benefits of a Digital Core

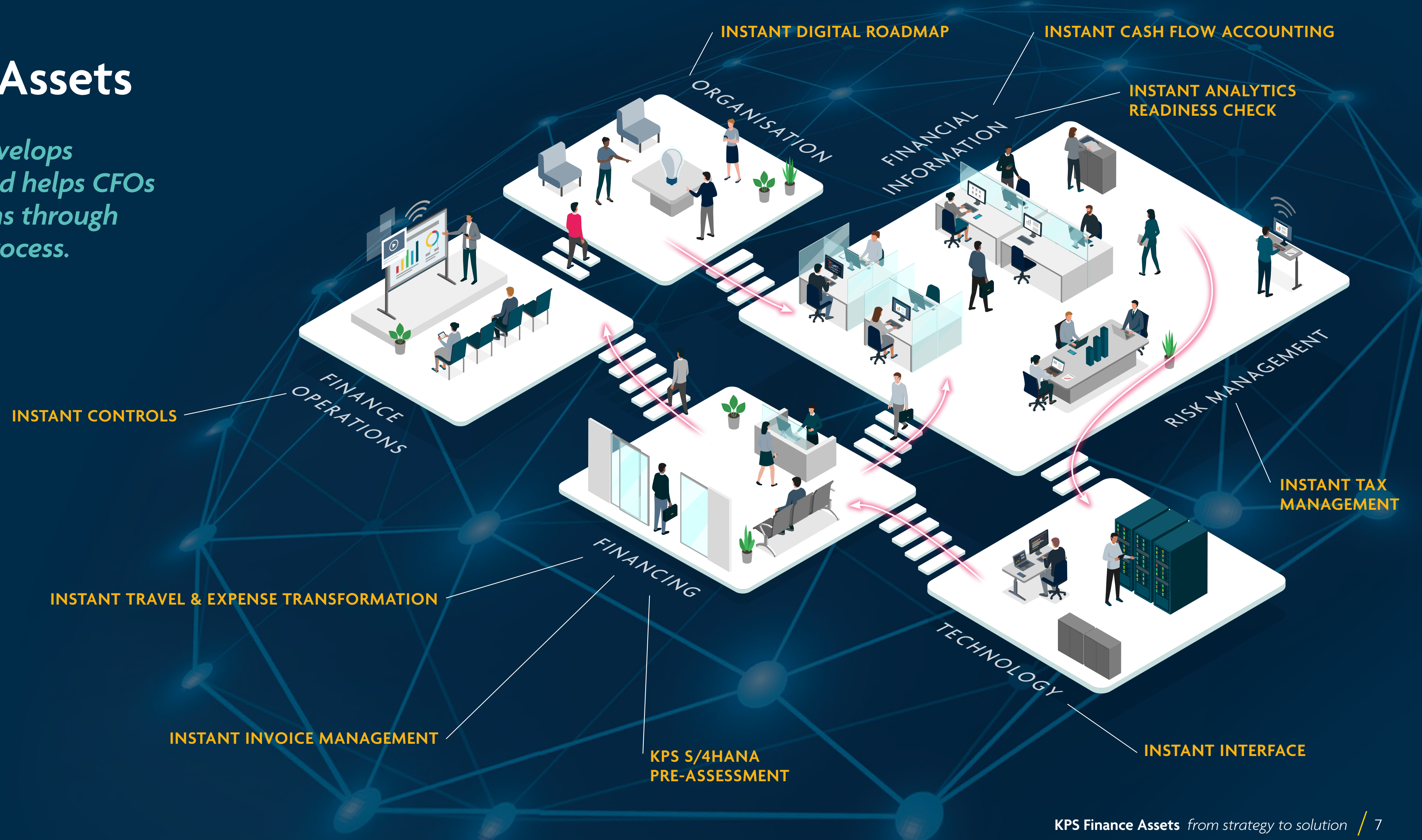
Modern finance functionalities enrich KPS' Digital Core and enable our customers to embrace their new purpose and possibilities.

Digital technologies elevate finance to a new role in the business, disrupting the traditional ways of working, demanding a change in talent and differentiating through insights.



# KPS Finance Assets

*KPS Finance Assets develops the financial vision and helps CFOs and their organisations through the transformation process.*





# Instant Digital Roadmap



Boost your Finance Transformation now!

**49%** of companies do not have a strategy for digitalisation in finance and do not have dedicated resources to drive implementation. The outcome? Dissatisfaction with the results of any digital initiatives and the use of digital technologies.

## Unhappy with the value you gain out of your digitalisation initiatives?

The KPS Instant Digital Roadmap **paves the way to success in your Finance Transformation**, giving you an overview of all ongoing or planned projects and digitalisation initiatives, highlighting the key milestones and timescales.



### The 6 steps on your roadmap

The digital roadmap aims to help develop necessary skills and understand your goals, ensuring a company-wide focus on value-oriented digitalisation.

- 1 **Common digital vision** as target for the journey
- 2 **Key focus areas** as the foundation of the journey
- 3 **Overview of ongoing initiatives** and their role in the journey
- 4 **New initiatives** and transparency about their **impact** on the vision
- 5 **Comprehensive roadmap** of focus areas, initiatives, and timeline to realise vision
- 6 **Detailing of initiatives** for decision making and business case



# KPS S/4HANA Pre-Assessment

12 building blocks to address the Finance requirements

ACCOUNTING		CONTROLLING		SPECIAL DOMAINS	
1	Accounting & Closing, Legal Consolidations	5	Enterprise Performance Model	10	Enterprise Risk & Compliance Mgmt.
2	Finance Operations and Business Partners	6	Financial Management, Planning and Reporting	11	Proof of Concept
3	Working Capital Management	7	Management Accounting	12	Target Architecture
4	Cash Management	8	Project Costing		
		9	Gross Margin Analysis		

- Finance needs to define the objectives of the E2E transformation
- Finance needs to understand architecture and to engage in design

## New SAP S/4HANA systems offer the chance of cross-departmental improvements. But how do you realise the potential value for Finance?

The KPS S/4HANA Pre-Assessment product creates a **financial data model** that covers the **steering dimensions across all enterprise levels** and can be activated during the migration to S/4HANA.

KPS S/4HANA Pre-Assessment Finance raises the necessary awareness in the Finance function of their influence on the building blocks of the IT solution. It also guides your Finance function through all of the required core specifications to be ready for project implementation.





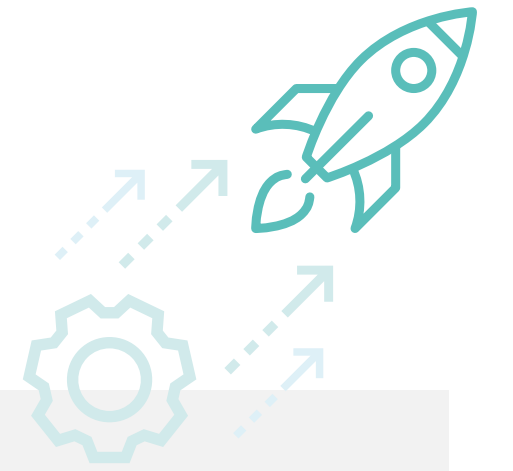
# Instant Invoice Management



Take the  
**FAST  
LANE!**

## Advanced invoice management for the future

KPS Instant Invoice Management takes invoice verification to a new level, streamlining existing structures and processes through digitalisation.



### Real added value with KPS Instant Invoice Solutions

Every company is different, but one goal is always the same: create added value!

**Benefit from real added value with our future-proof end-to-end invoice verification solution.**

### BENEFITS

- *Fast implementation*
- *Up to 90% automatic postings from the outset*
- *100% transparency on incoming invoices*
- *Current and future international regulatory compliance*
- *Industry-tailored KPS best practices*
- *Future-proof invoice management solution*

### Technology

**opentext** | Partner  
Reseller Silver

OpenText is the world's leading provider of EIM (Enterprise Information Management) solutions and, as a strategic partner of SAP, is a long-standing partner for KPS. Together with the template-based KPS Instant Transformation Methodology, complex processes can be mapped quickly while reducing integration costs and project duration.



# Instant Tax Management



## Holistic tax management with KPS

With KPS Instant Tax Management, you get a scalable solution for **automated tax determination** tailored to your industry. This ensures your **current and future legal compliance**, as well as delivering **fast and efficient system audits**.

KPS best practices help you to significantly accelerate the speed of transformation and enables the rapid introduction of stable end-to-end processes.

### BENEFITS

- Automated tax calculation
- Automated filing, predefined and scalable
- Fast and efficient system audit
- Current and future international regulatory compliance
- Industry-tailored best practices

### Technology

- SAP S/4HANA
- SAP ERP Central Component (ECC)
- SAP Tax Service
- SAP Tax Compliance
- SAP Advanced Compliance Reporting

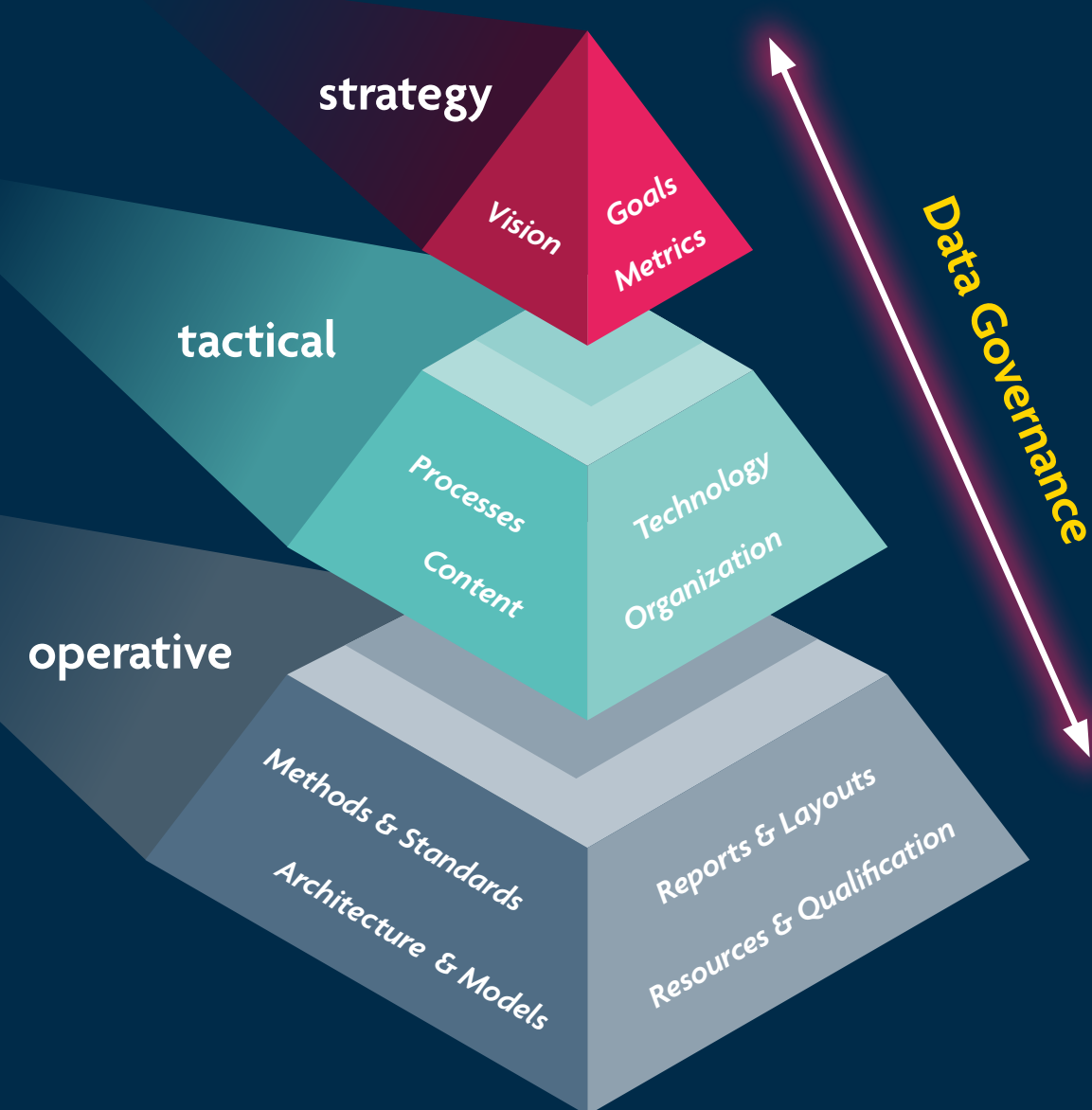






# Instant Analytics Readiness Check

- Business Strategy
- Decision Culture
- Data Governance
- Data Quality
- Data Literacy



## Establish a closed loop – from strategy to solution

Our Instant Steering Readiness Check assesses your current situation and identifies the next steps on your path to future growth. The results of our assessment are actionable recommendations that will **improve your decision making capability, simply by ensuring every person in your organisation has the right information, readily accessible to them at the right time.**

### Data & Analytics

KPS platforms extensions, products and services:

#### Enterprise Planning:

enable end-to-end, integrated and augmented planning

#### Digital Boardroom:

steer with value-driver trees and KPI dashboards

#### Embedded Analytics:

facilitate real-time operational decision making

#### Data Quality Cockpits:

ensure the consistency of master data across your business

#### Process Intelligence:

analyse, optimise and automate business processes





# Instant Controls



Imagine your new SAP system is falling short of expectations. KPS helps to safeguard your investment.

With the KPS Instant Controls, we support you in getting the full value from your S/4HANA Finance Transformation. Based on your current Finance setup, we **identify the blockers in your end-to-end processes and uncover the existing risks** to help you maximise your potential.



### ...for issue mitigation.

Most of the findings during the Process Health Checks are the result of wrong maintenance of master data, a lack of training and handling the process recovery within defined system and business procedures.

### ...support our methodology...

Working together, we find the leaks and stumbling blocks in your system and create an internal improvement system in your processes according to the principle of continuous improvement.

### Different tools & formats...

Our extensive set of best practice checklists, process descriptions, statistics and issue reports build the foundation of our expertise and methodology.





# Instant Cash Flow Accounting



**Plan & report**  
your liquidity based on existing planning data and as-is values!

**Are you currently able to create a detailed overview of your liquidity situation at any time – with just one click?**

With the Instant Cash Flow Accounting Tool, **cash flow statements can be created automatically**, significantly reducing the costs associated with annual financial statements for external resources. The transparency gained through the **up-to-date information** provided allows for **early recognition of opportunities and risks** for investments, financing and liquidity.

## Liquidity Calculation and Planning Tool

- The "Cash Flow Accounting" module consists of liquidity accounting and liquidity planning
- The automated cash flow statement (direct method) is "only" one part of this comprehensive liquidity and planning tool
- Decision making in the company with consideration of financial risks and/or opportunities
- Identifying illiquidity at an early stage
- Recognising and exploiting opportunities for investment
- Transparency of the financial situation across all accounting areas
- Laborious (manual) individual planning becomes obsolete

### Indirect Method

Net Income after Tax  
– Non-Cash Income  
+ Non-Cash Expenses

Lots of (external) effort, high costs  
→ **No strategic value**

### Direct Method (without CFA)

– Cash-effective Income  
– Cash-effective Expenses

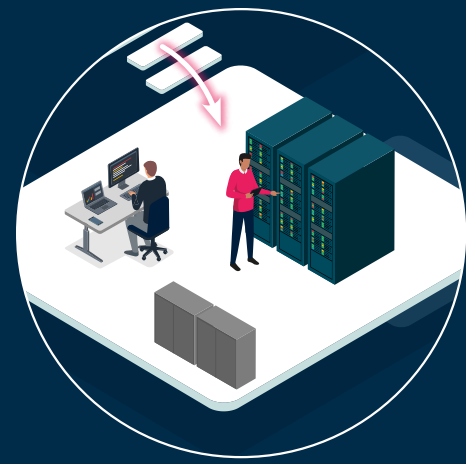
Lots of manual work to analyse every business case  
→ **Not feasible for most companies**

### Direct Method (with CFA)



**Automated report, available in real-time**  
→ **Instant strategic value**

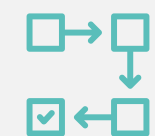




# Instant Interface



Flexible connectivity & utilization within the systems landscape (non-SAP, PI/PO, upload)



3-step processing of data sources into various Idoc formats



Interface monitoring and Idoc posting with archiving of processed files



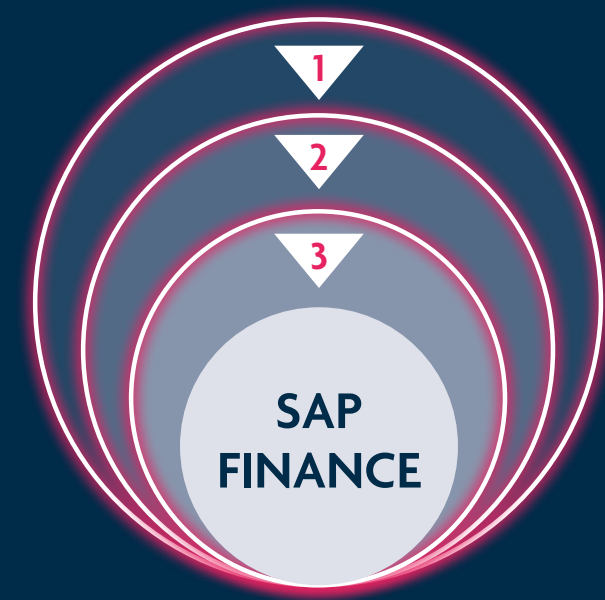
Processing of MS Excel® files to process financial documents as bulk data feed



Various scenarios like data migration loads, coexistence scenarios, decentralized ERP systems, e-commerce/webshop



Processing of Accounting documents as well as non-financial business objects (master data, orders, payments, clearing, etc.)



## Extensive automation, performance and control across your entire Finance department – all with one flexible interface

KPS Instant Interface is a **flexible platform** that integrates into all of your relevant systems, allowing for them to be **controlled directly from your ERP system**. Not only does this reduce the technical complexity, it also significantly reduces the amount of resources required for maintenance and monitoring. **By controlling it yourself, you could save up to 85% in process costs.**



### BENEFITS

The KPS Instant Interface provides an easy, one-time and flexible setup of different data sources to achieve a fast go-live for data feeds into SAP ERP. The scenarios can be multiple, temporary or permanent – the mapping and monitoring can be done centrally within the interface by the business department.



# Instant Travel & Expense Transformation



## Get your travel expense management fully digitalised with SAP Concur solutions

With Instant Travel & Expense Transformation powered by SAP Concur you will **meet compliance regulations and manage all information and documents transparently**. Company travel guidelines, exceptions, receipts that are uploaded automatically, hotel and transport bookings – all in one platform.

**30+**  
global companies  
have teamed up with  
KPS for a successful  
project


**BENEFITS**

- Better budget control and increased transparency
- Standardize your travel & expense management process
- Increased policy compliance and fraud prevention
- Time savings for all users/employees
- Increased back-office efficiency
- Efficiency in data integration
- VAT reclaim
- Increased employee satisfaction

**SAP® Concur® Partner**

**What you get from us**

- **KPS All-Stars** The strongest and most experienced “All-Star” SAP Concur consulting team on the market
- **Best Practice** Implementation delivered through industry-leading approach, tools and methodology
- **KPS Campus®** Integrated change management
- **Speed** Fast start, adoption and resource efficient



## Our Experts for Your Finance Transformation



Hartmut Schmidt



René Kuhr



Max Jacobfeuerborn



Axel Beck



Eric Niedling

# The ideal toolkit for sustainable transformation processes

## KPS solutions and services

In deploying our tailor-made solutions and services, KPS creates the pathway your company needs to successfully meet the challenges of volatile economic situations. When it comes to **process optimisation, accelerating digitalisation or focusing on growth**, KPS is the ideal partner for shaping and designing the future. In realigning your financial organisation, you can not only count on extensive, in-depth technological know-how but also on our passion for finance and accounting. **We would be delighted to help you to navigate your personal course “from strategy to solution”.**

**Feel free to contact us at any time! Our financial experts will be happy to advise you on your upcoming finance transformation:**

**E-mail: [finance-transformation@kps.com](mailto:finance-transformation@kps.com)**

**PLATFORMISE**  
YOUR TRANSFORMATION.

**KPS**



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